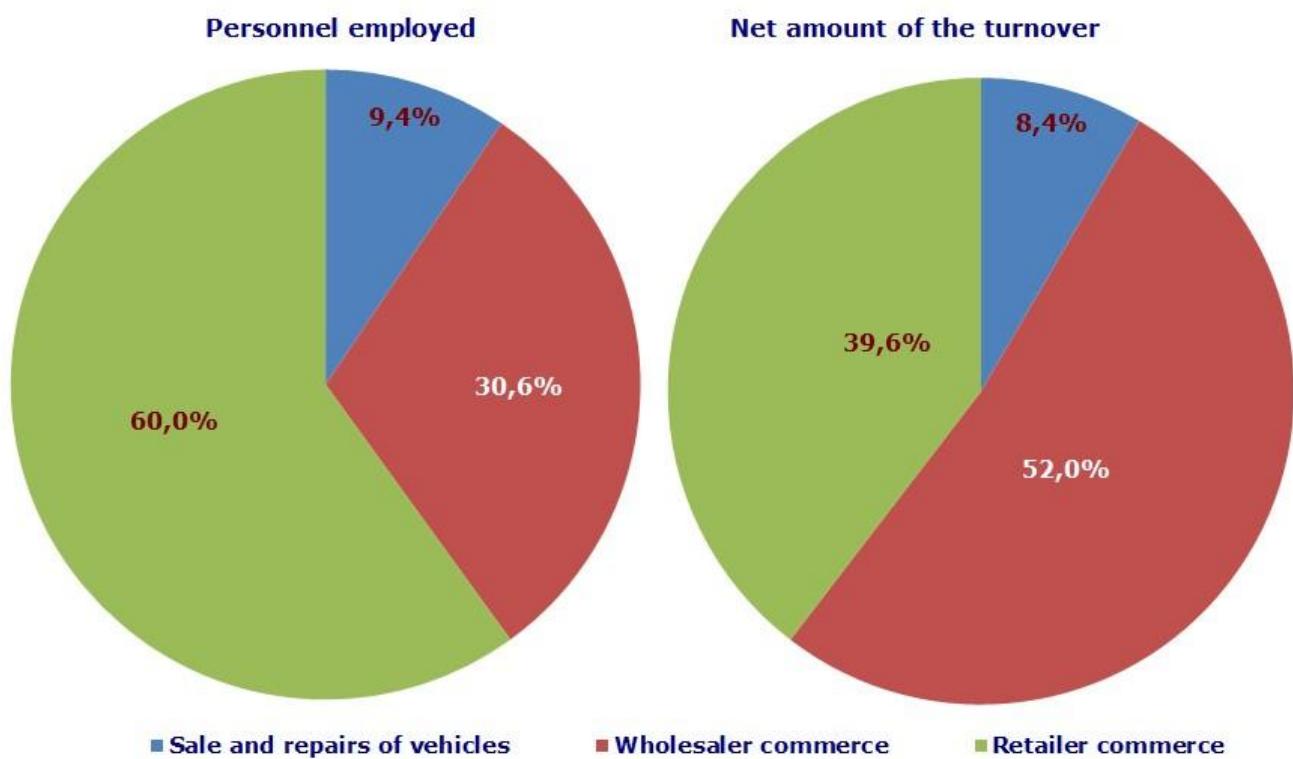


## The turnover figure for the Trade and Repair Sector recovered in 2014, growing by 2.4%

***The sector turned over more than 31 billion euros, and employed 128,000 people in over 42,000 establishments***

The Trade and Repair Sector had a turnover of 31 billion 247 million euros in 2014, which was 2.4% more than the previous year according to Eustat data. The three activity branches recorded increases in turnover; around two percentage points in both wholesale and retail trade, and with an increase of slightly over 8 percentage points in the sale and repair of vehicles.

**Graphic 1. Distribution of turnover and personnel employed in the Trade and Repair Sector in the Basque Country. Year 2014**



Source: Eustat. Survey on trade and repairs

In 2014 the number of establishments in this sector stood at 42,222, employing 128,568 individuals - 13.7% of the total economy. Employment fell by 1.1% compared with the previous year.

The three activity branches that form part of this sector performed similarly in 2014, each growing in terms of turnover volume whilst undergoing decreases in personnel. The Wholesale Trade Division, the largest in terms of turnover, i.e. 52.0% of the total, was the division that registered a greater drop in employment (-2.5%), and it saw its turnover

increase by 2.0%. The Sale and Repair of Vehicles, which accounted for 8.4% of total turnover, underwent a 1.1% drop in employed personnel, yet its turnover increased by 8.3%. Retail Trade posted a slight decrease in employment (-0.5%), and turnover volume increased by 1.8%, which accounted for 39.6% of total sales for the sector.

Retail Trade saw its trade margin on sales increase by 0.4 percentage points in 2014 to 29.5%, and the trade margin on the Sale and Repair of Vehicles underwent the biggest increase at half a percentage point, ultimately reaching 16.9%. The only branch to see its trade margin decrease was Wholesale Trade, the margin for which fell by 0.6 percentage points to 20.6% compared with 2013.

#### Main variables of the trade and repairs sector by activity group (thousand euros). Year 2014

	Personnel employed			Net amount of the turnover			MCV(*)
	Value	% over total	Annual variation (%)	Value	% over total	Annual variation (%)	Value
<b>Commerce and upkeep</b>	<b>128.568</b>	<b>100,0</b>	<b>-1,1</b>	<b>31.246.981</b>	<b>100,0</b>	<b>2,4</b>	<b>24</b>
<b>Sale and repairs of vehicles</b>	<b>12.132</b>	<b>9,4</b>	<b>-1,1</b>	<b>2.633.321</b>	<b>8,4</b>	<b>8,3</b>	<b>17</b>
Sale of motor vehicles	3.920	32,3	-3,9	1.493.135	56,7	7,6	12
Maintenance and repair of motor vehicles	6.217	51,2	0,1	705.116	26,8	9,7	-
Sale of motor vehicle parts and accessories	1.751	14,4	1,2	392.236	14,9	7,6	32
Sale, maintenance and repair of motorcycles	244	2,0	-2,0	42834	1,6	15,3	21
<b>Wholesale trade</b>	<b>39.319</b>	<b>30,6</b>	<b>-2,5</b>	<b>16.247.355</b>	<b>52,0</b>	<b>2,0</b>	<b>21</b>
Trade intermediaries	4.962	12,6	0,3	451.009	2,8	8,5	-
Wholesale trade in agricultural raw materials and livestock	509	1,3	13,6	335294	2,1	-3,3	13
Wholesale trade in food, drink and tobacco products	8.805	22,4	-1,8	3.542.305	21,8	1,4	17
Wholesale of household goods	6.530	16,6	-7,0	2.580.968	15,9	-2,0	26
Wholesale of information and communication equipment	1.192	3,0	2,4	586.515	3,6	-3,6	21
Wholesale of other machinery, equipment and supplies	7.104	18,1	-4,1	1.952.725	12,0	-1,4	31
Other specialised wholesale	9.115	23,2	-0,7	6.474.941	39,9	5,8	18
Non-specialised wholesale trade	1.102	2,8	-6,5	323.598	2,0	-0,7	32
<b>Retail trade</b>	<b>77.117</b>	<b>60,0</b>	<b>-0,5</b>	<b>12.366.305</b>	<b>39,6</b>	<b>1,8</b>	<b>30</b>
Retail trade in specialised establishments	22.209	28,8	-0,4	3.969.408	32,1	0,6	26
Retail sale of food, beverages and tobacco	13.326	17,3	2,1	1.905.289	15,4	5,4	25
Retail sale of automotive fuel	1.839	2,4	2,3	1.081.128	8,7	5,9	8
Wholesale of information and communication equipment	2.337	3,0	-1,5	350.583	2,8	6,3	31
Wholesale of household goods	9.117	11,8	-4,2	1.232.660	10,0	-0,2	35
Retail sale of cultural and recreation goods	4.078	5,3	-3,0	563.595	4,6	-0,3	29
Retail sale of other goods in specialised stores	22.042	28,6	-0,5	2.992.472	24,2	-0,4	39
Retail sale via stalls and markets	853	1,1	1,1	67332	0,5	5,3	41
Retail trade not in establishments or in markets	1.316	1,7	6,4	203.838	1,6	16,8	47

(\*) Gross earnings against sales

Source: Eustat. Survey on trade and repairs

In more disaggregated terms, the activity group that stood out within the **Sale and Repair of Vehicles** division was the Sale of Motor Vehicles, which accounted for 56.7% of this division's turnover. This group saw its turnover rise by 7.6%, and its employment fall by 3.9%.

In the **Wholesale Trade** division, the groups that contributed most to the total turnover were Other Specialised Wholesale Trade<sup>1</sup> (39.9%) and Food Products, Drinks and Tobacco (21.8%), which saw turnover increases of 5.8% and 1.4% respectively. Additionally, these

<sup>1</sup> This includes the wholesale of fuel, metals, construction materials, ironmongery, plumbing, chemical products, other semi-finished products, scrap and others.

were the groups that employed the most personnel in their division. Compared with the previous year, other Specialised Wholesale Trade lost 0.7% of its jobs, with Wholesale Trade of Food Products, Drinks and Tobacco losing 1.8% of its jobs.

Within **Retail Trade**, the group that made the most significant contribution to turnover (32.1%) and employment (28.8%) was Retail Trade in Non-Specialised Establishments<sup>2</sup>. This group saw its turnover figure increase by 0.6%, whereas employment in the group fell by 0.4%. The next biggest contributing group in this division was Retail Trade of Other Items in Specialised Establishments<sup>3</sup>, which accounted for 24.2% of total turnover and 28.6% of total employment. This group posted a year-on-year downwards trend, with its turnover decreasing by 0.4%, and employment by 0.5%.

**By province**, all three province posted an increase in turnover for the sector as a whole in 2014, though they posted a decrease in employment. In turnover, Álava, with 15.9% of sales in the Basque Country, saw its employment fall by 2.5% and its turnover rise by 0.3% in 2014. In Bizkaia, employment fell by 1.2%, and turnover rose by 1.7%, accounting for 52.0% of total sales. The Trade and Repairs Sector in Gipuzkoa had a turnover of 4.8% more than in 2013, with sales representing 32.1% of the total, and employment was down by 0.4%.

**Table 2. Main variables by province (thousand euros). 2014**

	<b>Basque Country</b>	<b>Δ%</b>	<b>Araba/Álava</b>	<b>Δ%</b>	<b>Bizkaia</b>	<b>Δ%</b>	<b>Gipuzkoa</b>	<b>Δ%</b>
<b>Personnel employed (number)</b>	128.568	-1,1	18.298	-2,5	67.914	-1,2	42.356	-0,4
<b>Net amount of the turnover</b>	31.246.981	2,4	4.961.504	0,3	16.256.047	1,7	10.029.430	4,8
<b>Supplies</b>	23.511.968	3,2	3.731.321	0,3	12.235.431	2,3	7.545.216	6,3
<b>Expenditures on personnel</b>	3.442.989	-1,7	503.500	-4,1	1.795.091	-1,4	1.144.398	-1,1
<b>Profit for the year</b>	837.393	50,5	164.983	52,0	429.195	78,4	243.215	17,3
<b>Gross earnings against sales % (*)</b>	23,9	-0,3	24,5	0,7	24,0	0,0	23,6	-1,1

(\*) Difference in percentage points

**Source: Eustat. Survey on trade and repairs**

An analysis by **establishment size** of the Trade and Repairs Sector shows us that the business structure of the previous year remained the same. Microenterprises (fewer than 10 employees) comprised 95.6% of establishments and generated 50.7% of total turnover with 62.1% of the employed personnel. Small companies (10 to 49 employees) represented 4.1% of establishments with 25.7% of employment, and 36.1% of the turnover. Finally, companies with 50 or more employees (medium and large companies) generated 13.2% of total turnover, provided employment to 12.2% of people in work and represented 0.3% of all establishments.

**For further information:**

[Eustat - Euskal Estatistika Erakundea / Instituto Vasco de Estadística](#)

[C/ Donostia-San Sebastián, 1 01010 Vitoria-Gasteiz](#)

[Press Service: \[servicioprensa @eustat.eus\]\(mailto:servicioprensa@eustat.eus\) Tel: 945 01 75 62](#)

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<sup>2</sup> Includes large stores and warehouses, amongst others.

<sup>3</sup> Includes retail trade in clothes, footwear, pharmaceutical, medical, orthopaedic, cosmetic and hygiene products, watches and jewellery items and others.